

Jonathan Scott  
7 Wampool Close  
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CA5 6BF

9<sup>th</sup> March 2018

Dear Sir / Madam,

**Application for Associate Commercial Director**

I am writing in regard to the above position you currently have available in your Lancashire based office and believe I have the key skills and attributes required to be successful in this role.

As an experienced contract manager with vast evidence to support controlling costs, driving revenues, leading teams, managing subcontractors and not compromising on quality, then I am well suited to this position.

My CV identifies my key skills within my career history and current position of which I lead on one of NHS England's flagship programme in tackling the ongoing type 2 Diabetes epidemic across the country. After working as part of the senior management team to establish the business, I have been instrumental in it's initial growth and continued success through building effective and long-lasting partnerships and relationships that strengthen its presence and the brand.

With any organisation in its infancy, there is lots of opportunity to influence improvements to processes and procedures which I have now done to allow cost effective delivery at scale. I have had a steep learning curve which I have endured and come out of as a better-rounded applicant ready for the next step of their career.

Even though the vast majority of my senior management career has been health focused, the principles of business growth, development and sustainability are very much the same, which is why a career in Story's is very exciting.

The business has a fantastic reputation and as a recent purchaser of a Story's Home in the St Andrews View development in Thursby, I am continually impressed with the quality of build, attention to detail at every part of the journey and the after sales customer service, which has enhanced my desire to be part of such a progressive organisation.

It is of no concern to me that the position is based in the Chorley office, as I currently contract manage the Lancashire contract and spend most days commuting to Preston.

I look forward to hopefully receiving the opportunity to discuss the role with you further.

Yours Sincerely,

Jonathan Scott